

## Affiliations

National Association of Realtors

Massachusetts Association of Realtors

Greater Boston Real Estate Board

Commercial Brokers Association (GBREB)

MetroWest Chamber of Commerce

Real Estate Cyberspace Society

Rotary Club of Framingham, MA

Wayland Business Association



**Phoenix**  
COMMERCIAL REAL ESTATE



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1000 Worcester Road  
Framingham, MA 01702  
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# What We Do

## Traditional Owner/ Landlord Representation

In this role Phoenix will contract with the Owner/Landlord to represent them *exclusively* in the marketing and sale or leasing of office, retail, flex, and warehouse and distribution properties.

## Buyer Brokerage/ Tenant Representation

In this capacity Phoenix will contract with the Buyer/Tenant to work *exclusively* in their behalf to help identify their requirement, conduct a search for that requirement, negotiate the sale or lease on behalf of the Buyer/Tenant, and assist in acquiring financing.

## Site Searches

Through the use of the latest technology, most effective search engines, and personal contacts developed over many years Phoenix will conduct a search for your lease or purchase requirement anywhere in Eastern or Central Massachusetts, Southern New Hampshire, or Northern Rhode Island.

## Consulting

Our staff's experience in all facets of real estate, including permitting and approvals, development, construction, management, ownership, leasing and sales, makes Phoenix the right choice for your real estate consultation requirements.

## Broker's Property Price Opinions (BPO's)

Phoenix will use our in-house knowledge of the marketplace and access to Internet related data bases to thoroughly research the market value of a client's property and prepare a concise written report with an opinion of current market value.

# Who Are We

Phoenix  
Commercial Real

Estate was established in 1990 to serve the commercial real estate needs of the Boston MetroWest marketplace. Our transactions range from leasing space to small or start-up companies, to multi-million dollar sales and leases. We take pride in knowing "The Market" and providing our clients and customers with personalized and professional service. With access to thousands of Office, Retail, and Industrial properties for lease or sale, through in-house and on-line data bases, Phoenix is your "one stop" commercial real estate firm for Eastern Massachusetts.

# How We Do It

## Reliability

Fast and efficient **SERVICE** is the cornerstone of our success. Our dedication to our clients and attention to detail sets us apart from our competitors.

We keep abreast of and utilize the latest **TECHNOLOGY** available.

We stay on top of the ever-changing marketplace to ensure that our clients are aware of **TRENDS** that present both challenges and opportunities to their objectives.

We build strong and lasting **RELATIONSHIPS** built on mutual trust and continual service.

We're **SMALL ENOUGH** to care about every client's needs and **BIG ENOUGH** to get the job done!

**Call us!**  
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